



Conference day one: Monday, January 24, 2022

Global market recovery | CEO strategies | ESG initiatives

07.00 Morning registration, breakfast and networking

08.15 Welcome address from Argus' CEO

08.20 Chairperson's remarks and anti-trust reminder
Matthew Oatway, SVP North America, **Argus**

Keynote interviews

08.30 Guest appearance keynote speaker:
Mike Pompeo, Former Secretary of State (2018-2021), Former Director of the CIA (2017-2018)

09.15 Short break

09.30 CEO Dialogues:
Vicki Hollub, President and Chief Executive Officer, **Occidental**

10.00 CEO Dialogues:
Ryan Lance, Chairman and Chief Executive Officer, **ConocoPhillips**

10.30 Morning coffee and networking

Market recovery and global production dynamics

11.00 Macro snapshot: Global market recovery, production considerations and trade decisions

- Examining global pandemic impacts and market recovery on crude and product trade flows
- When can we expect the market to bounce back to pre-covid levels?
- What regions and markets will drive oil demand as we move into 2022?
- Exploring the current internal agenda and crude strategies of Opec+ members
- How are production decisions shaping global crude trends and competition for supply?
- A look at existing sanctions and the impact on future trade relations

(Virtual) David Fyfe, Chief Economist, **Argus**

(Virtual) Helima Croft, Managing Director and Head of MENA Research, **RBC Capital Markets**

12.00 Networking lunch

Securing finance in the upstream industry

13.30 Panel discussion: Drilling down on the US E&P industry – how quickly will production rebound and what are investors looking for to fill the capital gap?

The oil industry has been hit with low capital investment due to restraints from Wall Street in recent months. Hear from investors and financiers on what they are looking for and how this lucrative business will kick-start with new capital investments

- Creating visibility on exploration and production levels
- What does the restricted funding from Wall Street mean for deploying future capital?
- Where are we seeing new permits being issued across North America for drilling?
- How has the increased discipline on capital impacted upstream growth?
- What are some of the main issues surrounding capex and the availability of funds?
- What are investors looking for and what are the risk and rewards involved?

Panellists:

Jason DeLorenzo, Managing Partner, **EnCap Investments L.P.**

Tom McConnell, Business Development & Origination Lead, **Gunvor USA LLC**

Ozzie Pagan, Head of Commodity Financing Americas, **Macquarie Group**

The big push – ESG initiatives

14.20 Alternative energy panel: Incentives and drivers to operate in a new, sustainable framework

A producer and a midstream company explore their ESG strategies in 15-minute presentations, followed by an audience Q&A

- How are companies repositioning strategies to tackle decarbonisation?
- Achieving carbon-neutral goals through sustainable mechanisms
- What investments are being made with solar technology to power the system?

Panellists include:

Micheal Dunn, Chief Operating Officer, **Williams**

Eric Rubenstein, Managing Partner, **New Climate Ventures**

Sean Strawbridge, CEO, **Port of Corpus Christi**

Nasser Malik, Managing Director and the Head of Corporate Banking, Sustainability & Corporate Transitions, **Citi**

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15.00 Afternoon coffee and networking

Regional production case studies

15.30 Spotlight on Canada: Boosting production and supply – what role does Canada play?

All eyes are on Canada as production grows, together with investments in infrastructure. Join this panel to explore the changing production and logistics landscape, what this means for the US and future export markets

- Understanding the prospects of the Canadian oil market, including production developments
- Could Canadian supply to the Gulf coast influence other trade flows?
- What is China's appetite for Canadian crude and who will buy it?
- What is the government's focus on climate change, CO2 and restrictions on oil sands?

Colin Gruending, *Executive Vice President and President of Liquids Pipelines*, **Enbridge**

Naomi Esfahani, *Senior Advisor, Market Fundamentals and Corporate Planning*, **MEG Energy**

16.20 Latin America focus panel: Positioning the region for increased production and strengthening its crude supply chain

- Which new frontiers are boosting production and supply in the region?
- How much new supply should we expect from Brazil and where will it head to?
- What will be the impact of new regional production on international trade flows and price?
- Are we seeing new permits for E&P production within Latin America and what is the process?

Moderator:

Vanessa Viola, *Senior Vice-President, Latin America*, **Argus**

Panellists include:

(Virtual) Alipio Ferreira, *Executive Manager, Global Trading*, **Petrobras**

Pedro Manrique, *Commercial & Marketing Vice President*, **Ecopetrol**

17.00 Chairperson's closing remarks

17.10 - 19.00 Networking reception sponsored by Vortexa

Conference day two: Tuesday, January 25, 2022

Refinery transformation | Crude pricing and demand | Infrastructure

07:00 Registration and breakfast

08:30 Chairperson's remarks and anti-trust reminder

Euan Craik, *President, Petroleum Sectors*, **Argus**

Global crude demand and the future role of renewables

08:35 Keynote fireside chat: Navigating the energy transition and managing market volatility

- How are energy majors navigating and investing in the energy transition?
- As the industry progresses throughout the transition, how will the sector manage market volatility?
- What impact will the transition have on traditional fuels demand and how is the sector investing in alternative fuel sources?

(Virtual) Colin Parfitt, *Vice President Midstream*, **Chevron**

09:10 Panel discussion: The fuels mix of the future and the impact on refining sector

- What is the future of traditional gasoline and diesel demand and how has oil price recovery impacted the market?
- How will alternative road fuels evolve and what impact will this have on crude demand?
- How are refineries repositioning to meet increasing demand for alternative fuel sources and lower emissions?
- Crude to chemicals – with chemical growth continuing to climb, how will end markets compete for crude feedstock supply?

Horace Hobbs, *Chief Economist*, **Phillips 66**

Joseph Israel, *President & CEO*, **Par Petroleum**

10:00 Morning break

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10:45 A view of Asia Pacific's market and future demand opportunities

*This session will be pre-recorded

- How is the refining landscape changing in China due to government planning?
- What is the behavior of Chinese, South Korean and Indian refineries – are they shifting their focus?
- What impact will the energy transition have on Asia's refineries and future demand?
- How is Asian crude and products demand developing and will the region continue to drive markets?

Mitsuyasu Kawaguchi, *General Manager for Crude and Tankers*, **Cosmo Oil**

Kashinath Shanbhag, *Head of Crude Oil & LNG Trading*, **Nayara Energy**

Tom Reed, *Vice President China, Crude and Products Editorial*, **Argus**

11:45 Exploring structural changes in global crude pricing and benchmarks

- What are the fundamental changes in how crude oil is priced around the world?
- What makes for a good transparent market that can underpin a benchmark?
- How has price volatility impacted markets?

Philippe Houry, *Group Head of Trading*, **ADNOC**

Mike Wittner, *Director, Head of Oil Market Research*, **ICE**

Peter Keavey, *Managing Director, Global Head-Energy Products*, **CME Group**

Euan Craik, *President, Petroleum*, **Argus**

12:30 Networking lunch

INFRASTRUCTURE AND PIPELINE DEVELOPMENTS

1:30 Fireside chat: The future of pipeline capacity, reversals and expansions

- Will production catch up to surplus pipeline capacity in 3-5 years?
- How has the cancellation of several major pipeline projects impacted pipeline operators?
- How have pipeline reversals impacted capacity and what might we see in the future?
- Will we see future merger activity and what impact will this have on future capacity?

(Virtual) Bevin Wirzba, *Executive Vice-President, Strategy and Corporate Development and President, Liquids Pipelines*, **TC Energy**

2:15 Global outlook of freight, shipping rates and the impact of the energy transition

- Freight and tankers – where are they going and what is the impact on crude trade?
- Understanding how freight is impacting global arbitrages
- What's the impact of the energy transition on the freight market and how might this impact traditional marine fuel demand?

(Virtual) Andrea Olivi, *Global Head of Weight Freight*, **Trafigura**

Mikkel Seidelin, *Director Chartering & Freight Trading*, **Teekay Tankers**

Conor Stone, *Product Specialist*, **Vortexa**

Euan Craik, *President, Petroleum*, **Argus**

Alex Younevitch, *Head of Freight*, **Argus**

3:00 Afternoon break

3:45 An outlook for US Gulf Coast crude exports and infrastructure projects updates

- How have crude exports from the US Gulf Coast evolved and what might we expect in 2022?
- Where is crude supply headed and what regions will drive global demand in the short and long term?
- How are the various ports and terminals evolving to accommodate new export capacity and what projects are coming online?
- How are VLCC options shifting the supply chain and opening new trade flows?

Adam Arthur, *EVP U.S. & International Crude Oil and Canada*, **Energy Transfer**

Matt Smith, *Lead Oil Analyst*, **KPLER**

George Millas, *Chief Commercial Officer*, **EPIC Midstream**

4:30 Looking ahead: The long-term role of oil in the energy transition

- How will oil majors need to position themselves to stay competitive in the future?
- The importance of the oil industry and why it is here to stay
- What are the next steps for the industry?

Helen Currie, *Chief Economist*, **ConocoPhillips**

5:00 Chairperson's closing remarks

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